



DESIGNERS
O • N • L • Y

September 2010



Gabby



Designers Only is pleased to introduce Gabby, a new furniture line launched this year by family owned company Summer Classics, Inc. The Gabby line emphasizes timeless design, detail, and romance. Inspired from antique pieces, Gabby recreates these unique designs for today's home. Many items are constructed from reclaimed or recycled materials, making them even more special. See the entire catalog now on display at Designers Only.



Designers Only
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Liddy Miller
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Miriam Burch
Showroom
Assistant



Beth Starcke
Sample
Department



Julie Schroeder
Sample
Department

Holland & Sherry

The custom pillow and throw program offered by Holland & Sherry is a great way to accent any room. Select from a wide variety of embroidery patterns and apply any fabrics from the Holland & Sherry collection for the base and the accents.

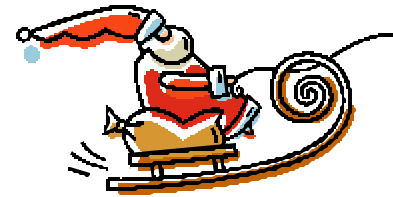
A throw and pillows are now on display and available for purchase at Designers Only.



Furniture Orders

The holidays are approaching quickly!

This means it is time to get furniture orders processed. Cutoff dates to have items delivered by Thanksgiving are mid-September. Christmas orders need to be placed by late September to early October. Please check lead times with Charlice or Miriam as dates differ depending on the company. Many vendors will try and accommodate delivery dates, so always ask if a deadline needs to be met. Please remember to allow time for shipping and delivery.



Scalamandré

Stay dry with style! Scalamandré is offering umbrellas in their trademark "Zebras" pattern. Zebras wallpaper was created in the late 30's for a new restaurant in New York called Gino's. The paper has been replaced twice over the years and is still loved by patrons of Gino's and now by Scalamandré clients worldwide. Bring a piece of history with you everywhere you go with a Zebras umbrella in golf size or telescoping for \$95. Umbrellas are available for purchase through Designers Only. In addition, Peter Julian will be **giving away** an umbrella this month! Any designer who has placed a Scalamandré order in August or September is automatically entered to win!

Osborne & Little and Designers Guild's

autumn 2010 collections add 23 new books to the lines. A large variety of prints, wovens, and wallpapers - including a new children's book - bring these collections to life.



Royal Collection:
Campanula weaves
and prints



Designers Guild:
Cecilia Trevira weaves



Osborne & Little:
New children's collection!
Zagazoo fabric and wallpaper



Osborne & Little:
Maharani prints



See the back page for a list of showing times to see the new collections!



Designers Guild:
Zephyrine prints
Bernardini weaves
Trevelyan silks

Designers Guild:
Zephyrine wallpapers
and panels



20% off Fall Sale starts this month at:

Brunschwig & Fils®

Save 20% off fabric, wallpaper, and trim orders placed September 7th through October 1st.

Valid on in-stock items only.

Firm orders only. No reserves, cuttings or backorders.

Save 20% off select furniture orders placed September 15th through October 15th.

Discount applied to cost of select frames only.

Lead time of 5 weeks (from receipt of fabric) guaranteed or the freight will be free!

Contact Charlice or Liddy for available products.



Karen Marcus - a personal note....

On any given day a designer or two will drop into my office to chat. Sensing a kindred spirit who understood the ups and downs of the design business, Karen Marcus stopped by on occasion to share things, from the joy of being published in Architectural Digest, to frustration over a difficult client. Always enthusiastic, upbeat, and beautifully dressed, even while undergoing chemotherapy, Karen never faltered in her professionalism with her colleagues and clients. The mark of her talent and creativity has been left on the many beautiful homes she designed. Karen's passing has left a void in the heart of the design community. She will be missed by all of us at Designers Only and by all who knew her.

Joye





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www.designersonlykc.com
Mon.-Fri. 9am—4:30pm

RETURN SERVICE REQUESTED



ZOFFANY

Jennifer Boschert will be at Designers Only showcasing the new Fall 2010 Collections from *Zoffany, Sanderson, and Harlequin along with Osborne & Little and Designers Guild*

**September 21st—September 24th and
September 27th—September 30th**

**Appointment times available from 9am-4pm.
Jennifer will customize the showing to your needs.
Be sure to let her know what lines are of interest.**

**Call or email to set up an appointment today!
913-649-3778 or customerservice@designersonlykc.com**

OSBORNE & LITTLE