



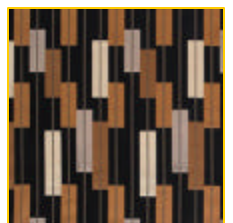
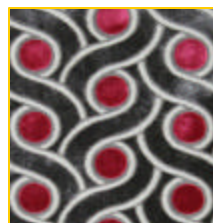
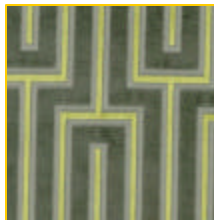
# June 2009

## Osborne & Little

### & Nina Campbell

**Thank you to all of the designers who were able to attend the sneak peek Osborne & Little showing on May 7th. There was a wonderful turnout to see beautiful fabrics and enjoy delicious food with good conversation. For those who were unable to attend, take a look at some of the items released for the summer collection.**

**As always Osborne & Little awed us with an introduction of two wonderful cut velvet books of geometric patterns in bright as well as more muted colors. Pompadour is a romantic collection of soft tonal linens and silks, interestingly named for mistresses of the French royalty. Patterns are also available in a wallpaper book. The highlight of the collection is a chinoiserie print with an Osborne & Little touch. Nina Campbell released a handsome faux bois velvet with a 40,000 Martindale count and available in 21 colors. Lombardi Silks & Wallpapers is an elegant collection of patterns named for Italian violin craftsmen. See a beautiful display of the new collection featured in the showroom at Designers Only.**



**Designers Only**  
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Miriam Burch  
Showroom  
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Sample  
Department



Julie Schroeder  
Sample  
Department

# Drapery Hardware

Drapery Hardware can be a great way to add that little extra detail in a room.

Whether to create flow from the drapery to the



wall, create an accent piece, or create a conversation

piece, drapery hardware can do more than just



support window treatments. Made from wood, iron, or aluminum and available in a multitude of finishes, there is sure to be



the perfect design.

**Houles** is a French based company that has been in business for 80 years selling



fine passimenteries and drapery hardware.



**Design Source** began with drapery hardware

and has expanded to include lighting, mirrors, small furniture, and accessories.



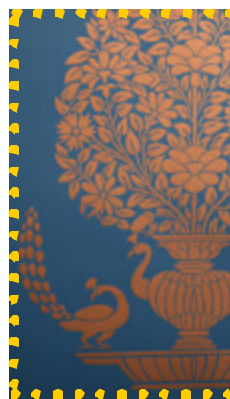
\*Look for Kravet Hardware coming soon!

## SARISKAR

by Osborne & Little

Photographer, artist, and Indian culture expert Henry Wilson was commissioned by Osborne & Little to create a wallpaper collection inspired by his experiences in India. According to Mr. Wilson, "The rich combination of wall and architectural detail and soaring architecture in India can be overwhelming, much of the fine detail is easily overlooked among the kaleidoscope of pattern and colour. It is these frequently missed decorative details that I have drawn upon for my designs."

See the full collection in book form at Designers Only.



# HICKORY CHAIR

**\*NOW EVEN MORE CUSTOMIZED\***

Hickory Chair is not your everyday cookie cutter furniture company. They are now offering a wide range of ways to make a piece perfect for any client. Here are just a few of the ways to customize furniture. Stop in and view the catalog or look online @ [hickorychair.com](http://hickorychair.com) for all options.

## MADE TO MEASURE



Hickory Chair has made it easy to find the sofa, loveseat, or chair in the perfect

size. Made to Measure is a collection of upholstery items that can be ordered from 28" - 120" wide. Convert a sofa into a chair or vice versa. Height and depth measurements will remain the same.



## CUSHION CONFIGURATION

Another way to change the look of a sofa or loveseat can be as simple as changing the cushion configuration. A three over three cushion configuration will give a classic-relaxed look, while a three over one will dress up a sofa.



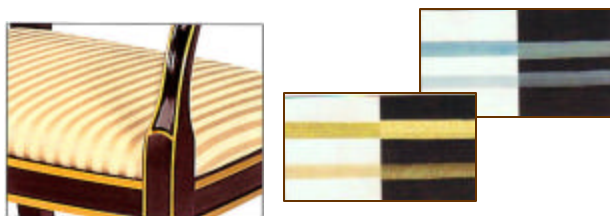
## MONOGRAMMING



Add a personal touch to chairs, pillows, ottomans, or headboards, with a wide selection of fonts and thread colors.

## STRIPING

Add extra detail to a piece by striping the edges to accentuate the lines. Solid or faded striping is available in many colors to complement the finish.



## THROW PILLOW STYLES

Mix things up with throw pillows. Add a window pane tape to the front, use contrasting welt or a dressy tassel fringe, or just change the shape of the pillow.



# MILES TALBOTT

## Joe Ruggiero Outdoor Collection

Made with All-Weather Rattan over an aluminum core, hypoallergenic cushions, and Sunbrella® fabrics, the Westfield collection is ideal for a sun room, at pool side, or for a backyard getaway. Distributed through Miles Talbott, the Joe Ruggiero Collection is a stylish and smart way to furnish an outdoor room.



### Sample Return Days June 15 & June 30

**Now is the time to clean out the office, living room, and even the trunk. Memos that are piling up from previous projects can be returned to Designers Only for use by other designers. Returning memo samples promptly for reuse can help keep fabric costs down.**

***As a special treat, return memos on these days and receive a special gift!***

**As a reminder, fabric and wallpaper books are checked out for 24 hours only, while memo samples and tearsheets are available on loan to use for 2 weeks.**

## Hello

My Name Is . . .

- As a "to the trade" showroom, there are a few things Designers Only must ask of our designers so we may protect their best interest and protect designer pricing.
- \*Designers must accompany clients each time they enter the showroom.
  - \*Please ask for a "Guest" nametag for your client to wear while in the showroom.
  - \*Please use the sign-in book every time, allowing us to keep our registry up to date.

Please help us help you by honoring these simple requests.



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www.designersonlykc.com  
M-F 9:00am—4:30pm

RETURN SERVICE REQUESTED



**Don't forget  
Dad on  
June 21st!**



**Having trouble  
finding time to get  
to the showroom?**

**Work from home by  
using our website.**

**[www.designersonlykc.com](http://www.designersonlykc.com)**

- \*Keep up to date with our latest newsletter and any upcoming events.
- \*Link to our vendors' websites to search for furniture or fabric.
- \*View current pictures of items on the showroom floor.
- \*E-mail for questions, quotes, or to place an order.
- \*And there are pictures of the lovely staff, in case you just miss us.

**Surf by today and check it out!**

**We can't get enough!  
We're extending the  
Ralph Lauren specials  
through the Summer!**

**\*Place any Ralph Lauren leather order and receive a Ralph Lauren leather bag.**

**\*Place any other Ralph Lauren order over \$750 Net and receive a Ralph Lauren canvas tote.**

**\*Place any order over \$1,000 Net and receive free shipping on that order.**

**Contact us with any questions regarding the special promotions.**

**(1 bag & tote per designer)**