



February 2009

Brunschwig & Fils®

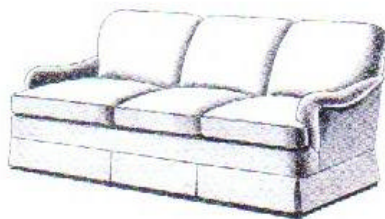


Brunschwig & Fils upholstered furniture is the essence of quality furnishings. They use kiln-dried hardwoods for the frames, 8-way hand tied springs, and multiple layers of padding which includes burlap, horse-hair, cotton and muslin to cushion the frame. Upholstered items from Brunschwig & Fils are quality pieces that will last for many years and can be purchased now with special pricing.

From February 1st through March 31st order any item from the Classic or Saratoga Collections and receive a discount off the frame.

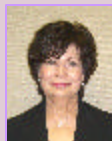


Classic Collection
Beaufort Chair



Saratoga Collection
Benson Sofa

Designers Only
5225 W 75th Street
Prairie Village, KS
66208
Phone: 913-649-3778
Fax: 913-648-8216
www.designersonlykc.com



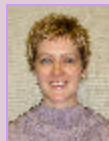
Joye Adamson
President



Charlice Saunders
Showroom
Manager



Jill Graves
Executive
Assistant



Liddy Miller
Showroom
Coordinator



Miriam Burch
Showroom
Assistant



Beth Starcke
Sample
Department



Julie Schroeder
Sample
Department

Important Information Regarding Furniture Orders

Acknowledgments are a very important step in the furniture ordering process. An acknowledgement is sent out to the designer for each furniture order placed. When received, the designer should review all aspects of the acknowledgement from the ship to address, to quantity ordered, to the finish selected.

Reviewing the acknowledgement promptly will prevent any delay in the order if a mistake is found.

Invoices for furniture orders will be sent to the designer when the item is ready to ship. Items can take up to 2 weeks to ship, meaning the invoice may arrive slightly before the item is delivered.

Acknowledgement
11319/21121

DESIGNERS
O • N • L • Y

Customer

Name: Designer's Name
Address: 12345 Main Street
City: Kansas City State: MO Zip: 64111

Order Date: 01/06/09
Estimated Ship Date:
6-8 weeks from receipt of funds
Customer's Order:
Client Name & P.O.

Qty	Company	P.O.#	Item #	Description	Cost	Deposit	Total
1 each	Michael Thomas	1111	6442	CORNER Red Star 11.1W x 11.1D x 11H 100Cushion	\$1,217.00	\$0.00	\$1,217.00
11.3 yards	Costco & Trust	12736	11368-07	Wicker - Green \$15.00/yd	\$167.00	\$100.00	\$267.00

Ship to:
Wicker Delivery
1111 Main
K.C., MO 64111

Check this acknowledgement against your purchase order.
Any discrepancies must be reported immediately.
Failure to contact Designers Only will result in full acceptance of the product as described.
This order is non-cancellable

Sub Total	\$2,812.00
Shipping	Pending Frt
Deposit	\$1,400.00
Total	\$1,400.00 + Pending Frt

** Invoice will be sent when product is ready to ship **

3220 W. 75th Street • Prairie Village, KS 66204 • (913) 649-3778 • Fax (913) 648-8211



SUMMER CLASSICS

It's never too early to start thinking about how to spend those warm summer days, especially when the temperature outside is so low. Think warm thoughts of having Summer Classics at a discounted rate! Through the month of February order Summer Classics furniture and receive an extra discount!



Summer Classics offers N-Dura Resin Wicker, cast or wrought aluminum, and teak wood and more. Select the cushions from a variety of outdoor fabrics available in a wide selection of styles and patterns. Summer Classics fabrics can be ordered by the yard in addition to the cushions.

Ask Charlice or Miriam for details!

Interior Lighting Tips

The dark days of winter are the ideal time to evaluate the illumination of interior spaces.

After spending hours finding that fabulous sofa in the perfect fabric, sometimes the lighting of the room is neglected. Excellent lighting is everything. It adds atmosphere, shows style and sets the mood of the room. Accent lighting adds drama to a room by creating visual interest with pools of light. Here are a few helpful tips to follow when choosing the lighting features for a room.



Visual Comfort
CHC1169AB

Chandelier

Size: Determining the proper size of chandelier to use in a room is quite easy. Add the room dimensions together and substitute inches for feet. For example, in a 12'x16' room, add 12 + 16 which equals 28, change feet to inches determining that a 28" chandelier would be best for the room. For a chandelier hung over a table, the diameter should be half the width of the table, and should hang at least 30" above the table.

Illumination: To figure proper illumination of a chandelier, multiply the square footage of the room by 1.5. For example, in the 12'x16' room, is 192 square feet. Multiply 192 by 1.5 to determine that the room needs 288 watts of lighting.



Laura Lee S41

Sconce

Placement: Wall sconces should be installed 5'-6' above the floor. However, the height may need to be adjusted in a room with a high or vaulted ceiling. When hanging more than one sconce they should be 8-10 feet apart. Wall sconces can be used to illuminate the walking area in a hall or stairwell with no overhead lighting.

Directional: Sconces can be aimed up to add height or space to a room, and down to create a cozy atmosphere. Amber colored bulbs will also warm a room.



Wildwood 5800

Table Lamp

Placement: Table lamps can be placed anywhere, but keep in mind their purpose. Whether being used for ambient or task lighting, placement will make a difference.

Size: Shade height and width should be the same as height and width of lamp body. Keep in mind the scale of the room when selecting a lamp.

Style: While style is reflected in all lighting selections, table lamps are easily changeable

Grasscloth Wallcovering

Grasscloth has been used for many years in its natural state. The grasscloth name covers a variety of textured wallcoverings including bamboo, jute, raffia, and of course, grass. Natural coloring is the staple of this textured covering, but recently a variety of colors and patterns have been added. New patterns include contemporary motifs to traditional damasks available in many beautiful color options.



Save Yourself From Costly Mistakes

During a time when every dollar is precious, it is even more important to be aware of every way to save from having costly mistakes.

1. Before using a fabric or furniture piece on a project; check stock, price and availability as items are discontinued and prices are subject to change on a daily basis.
2. Always ask the roll size on papers, width of fabrics, and horizontal and vertical repeats on both.
3. Have a trade professional quote amounts needed, instead of ballparking.
4. Provide a written purchase order when placing orders, including detailed information including quantity, sidemark, ship to address, item number, and description.



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www.designersonlykc.com
M-F 9:00am—4:30pm

RETURN SERVICE REQUESTED



Happy Valentinz's Day!!



Come see what's new with

Brunschwig & Fils

Susan Cabay will be showing the new collections with private showings on
Wednesday, March 18th,
Thursday, March 19th, and
Friday, March 20th 9am-4pm.

Attend a showing and be entered for a chance to win Brunschwig & Fils fabric books for your own library!

RSVP to Liddy @ 649-3778 or
customerservice@designersonlykc.com