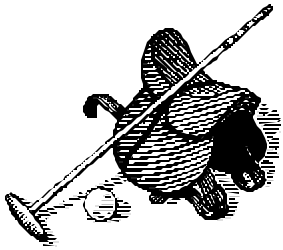




# February 2008

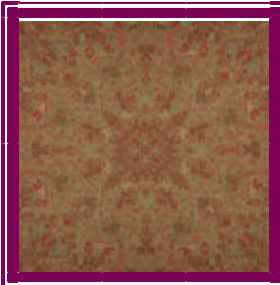
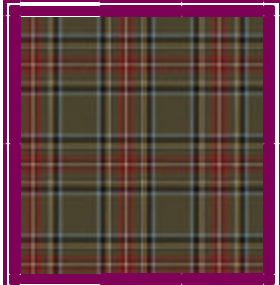
## RALPH LAUREN *Home*



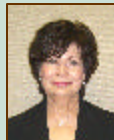
Designers Only is pleased to announce that we have been appointed the official agent for the Ralph Lauren fabrics, wall coverings, and trims for the Kansas City area. For several weeks the staff has been working diligently to rearrange the showroom to accommodate the Ralph Lauren prints and wovens that are now readily accessible to designers. Trim boards and wall covering books are also available.

Ralph Lauren is well known for creating a casual style of living, by providing enduring and timeless designs that never go out of style. "There is a way of living that has a certain grace and beauty. It is not a constant race for what is next, but rather an appreciation of what has come before. There is a depth and quality of experience that is lived and felt, a recognition of what is truly meaningful. These are the feelings I would like my work to inspire. This is the quality of life I believe in." (From the book "Ralph Lauren")

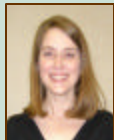
Ralph Lauren can also be viewed on-line at [www.ralphlaurenhome.com](http://www.ralphlaurenhome.com). Fabrics and wall coverings can be searched by collection or category.



**Designers Only**  
5225 W 75th Street  
Prairie Village, KS  
66208  
Phone: 913-649-3778  
Fax: 913-648-8216  
[www.designersonlykc.com](http://www.designersonlykc.com)



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President



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Showroom  
Manager



Jill Graves  
Executive  
Assistant



Liddy Olas  
Showroom  
Coordinator



Miriam Burch  
Showroom  
Assistant



Beth Starcke  
Sample  
Department



Julie Schroeder  
Sample  
Department

## BAMBOO textiles

Recently bamboo has made huge strides in the textile industry. Bamboo originally leapt onto the scene as a comfortable replacement for cotton. Along with being highly breathable and absorbent, Bamboo fibers are also inherently antibacterial making it a cleaner fiber to use. The bamboo fiber is comparable to viscose fiber in thinness, whiteness, durability, stability and tenacity. Its excellent permeability allows for easy dyeing with splendid color effects. The most important property of bamboo

is that it is a "green" product. Bamboo is the fastest growing timber plant on earth, making it a renewable resource with a short yield time. Growing bamboo helps restore degraded lands and protects against soil erosion. Products made from 100% bamboo are 100% biodegradable.

Bamboo is now moving into the interior textiles market.

Scalamandre is releasing a new velvet that is a bamboo and silk blend called "Metropolis". This velvet will be very durable and still provide a soft hand. It is available in 18 rich colors.

Brunschwig & Fils released a new sheer that is a bamboo and

## Bausman & Co. News

For years Bausman & Co. has been known for making quality wood furnishings. This tradition will continue but without the option of Mahogany wood. Mahogany is not grown by any sustainable forestry company thus, in the continued effort to be "Green", Mahogany has been removed from the wood species options.

Alder is still the staple wood for all Bausman pieces. It is available in numerous stain and painted finish options. For a premium wood option, Walnut is offered with multiple stain options. Samples of the Bausman finishes may be viewed in our showroom.

\*\*If you have priced out a Mahogany piece for a client, please contact us for possible availability.



9803-9804

## BAUSMAN & COMPANY, INC.

Bausman introduced an extensive line of new pieces at High Point this past fall. Clean lines and interesting shapes provide a wonderful addition to their already expansive collection. New and existing pieces are viewable on the Bausman website: [www.bausman.net](http://www.bausman.net).

Like a piece but want to make a change? Bausman will customize any piece to fit your clients' needs. Also, remember that you can combine finishes and stains to create a one of a kind item.



6307



6346



9890



9840-6300



6614



6354



2842

# Scalamandre'

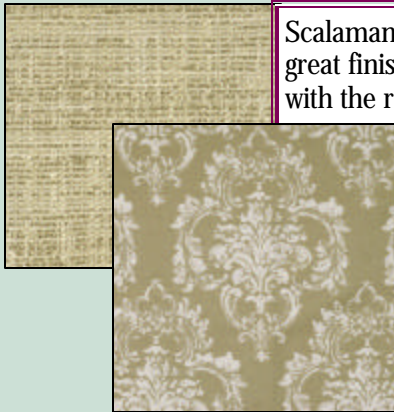
Scalamandre's new collection, American Classics, is a blend of several periods and styles that are all classics of American tradition. The collection revives retired patterns with new colors and introduces new patterns with a classic feel.

Everyone is familiar with Scalamandre's top selling Edwin's Covey print. It is seen anew printed on a 100% Linen faced antique cut velvet. The most popular color, mustard, is the single color released. **Edwin's Covey Velvet** in other color ways is possible in future collections.



Scalamandre' has brought a great finish to a popular design with the release of **Agios**, a

woven damask, and **Edel** a coordinating texture. Both patterns are calendared for a soft hand and increased abrasion resistance.



**Arabella** is a French Colonial inspired print from the Louis XV & XVI era. This print discreetly adds the charm of the French Quarter.



**Pugin** originated in 15th century Italy and was rediscovered in the mid 19th century by A.W.N Pugin, who is best known for his work on churches and Houses of Parliament in London. Scalamandre' is presenting this design once more.

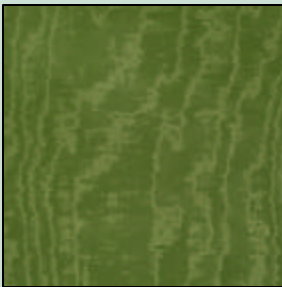


With inspirations from India and Sri Lanka, **Raj Botanica** and **Layla** bring in a touch of the East. Having origins in the 30's Raj adds vibrant eastern touches. A wallpaper will also be released soon.

Layla is a small scale floral inspired by the block prints imported from India in the 19th century.



Moiré is a classic beauty, and **Watermark** is a great reintroduction of it. This "free moving" all-over moiré has no repeat since it is hand tooled by craftsmen.



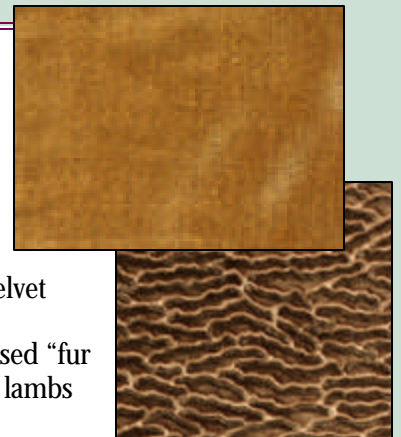
Wanting an outdoor fabric that isn't boring? **Kellie Garden** is the outdoor version of the exquisite paisley pattern, Kellie, released earlier this year. Printed on a newly developed indoor/outdoor cloth, it is sun resistant and flame retardant.



COLONY of Italy made their jump into the "Green" industry this year with their release of two velvets that are silk/bamboo blend.

**Metropolis** is a solid velvet available in 19 colors.

**Astrakhan** is an embossed "fur like" velvet resembling lambs wool of Russia.



## Osborne & Little and Nina Campbell release New Collections



### "Calling All Designers!"

**Brunschwig & Fils** is looking for designers to be featured on their website.

A new feature on the Brunschwig & Fils website will be a section titled, "Our Favorite Designers". The site will display images of designer's favorite projects featuring Brunschwig & Fils fabrics and furniture.

Those viewing the website will be able to click on a thumbnail picture for an enlarged view of the finished project. The designer's name and firm name will be listed below the photography.

\*Please contact Designers Only if you have a project you would like to submit.

# Scalamandre

## Winter Sale '08

Receive 50% off select fabrics, trimmings, and wallcoverings.

Orders must be firm by February 29th, 2008.

Sale items also viewable at [www.scalamandre.com](http://www.scalamandre.com)





5225 W. 75th Street  
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M-F 9:00am—4:30pm

RETURN SERVICE REQUESTED



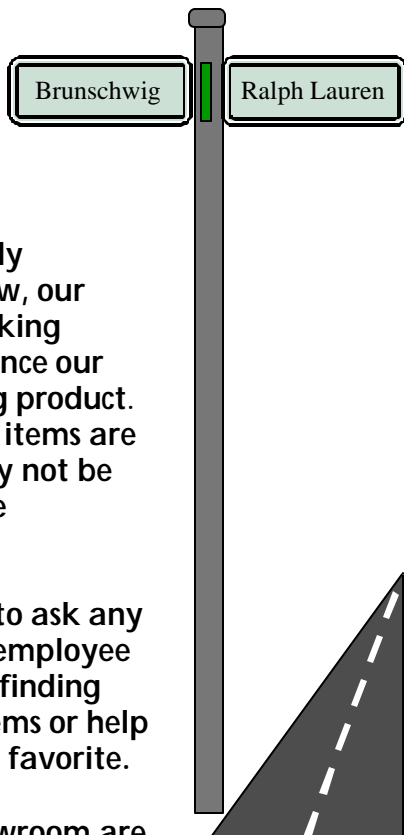
**Happy Valentines Day!**  
May your day be filled with joy  
and the love of good friends  
and family.

### Walk this Way....

As Designers Only continues to grow, our showroom is making changes to enhance our new and existing product. This means that items are moving and may not be where they were previously.

Please feel free to ask any Designers Only employee for assistance in finding your favorite items or help in finding a new favorite.

Maps of the showroom are available at the front desk.



### NEW SIDE TABLES!

Designers Only has just received a shipment of side tables. Tables feature unique styles, a variety of sizes, and beautiful finishes. All items on the showroom floor are available for immediate pick up!



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144-052



141-003



141-409